

**Organic certified Western Cape White blend 2018 or Tender No. 88\_20  
2019**

*The reference of the project, use it in communication with us.*

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<b>Monopoly:</b> <i>Which monopoly distributor.</i>	Sweden (Systembolaget)
<b>Assortment:</b> <i>Which type of initial contract.</i>	Permanent listing (12 months minimum)
<b>Distribution:</b> <i>How many stores of distribution.</i>	243 Systembolaget stores
<b>Deadline written offer:</b> <i>Before this date you have to submit paperwork.</i>	February 12, 2019
<b>Launch Date:</b> <i>Expected date the product will be launched in the market.</i>	September 2, 2019

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<b>Characteristics:</b> <i>An explanation of style profile of the product.</i>	We are looking for a fresh and fruity wine with notes of citrus, stone fruit and herbs. The wine may have an oak character but it is not a requirement.
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**Product Requirements**

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<b>Country of Origin:</b> <i>What Country / Countries the product is originating from.</i>	South Africa
<b>Type of Product:</b> <i>What type of product our client ask for.</i>	White wine
<b>Organic:</b> <i>We ask for an organic certified product, we need documentation.</i>	Yes
<b>Region (Classification):</b> <i>The region/classification of the product.</i>	WO Western Cape or sub-regions within.
<b>Grapes:</b> <i>The grape composition of the product.</i>	A white blend of at least 2 grape varieties.
<b>Vintage:</b> <i>The vintage we ask for.</i>	2018 or 2019
<b>Ex. Cellar Price:</b> <i>The net price we could pay per unit (not per case). Notice that we do not ask for any commission on top of this price!</i>	2,4-3,3 € per 750 ml Lightweight glassbottle (max 420 g) or PET (Plastic bottle)
<b>Minimum Volume (units):</b> <i>The minimum volume we have to state in the offer.</i>	56.000 units (Volume Unit 750 ml Lightweight glassbottle (max 420 g) or PET (Plastic bottle))
<b>Type of Container:</b> <i>The type of container requested for the product.</i>	Lightweight glassbottle (max 420 g) or PET (Plastic bottle)
<b>Container Size:</b> <i>The volume of container requested for the product.</i>	750 ml
<b>Closure:</b> <i>The type of closure on the bottle.</i>	Screw cap (glass bottle) or long screw cap approved for recycling system (PET)
<b>Sample Image:</b> <i>If we have to submit an image to the offer or not.</i>	Yes
<b>Other Requirements:</b> <i>Other criteria the product have to meet.</i>	<ol style="list-style-type: none"><li>1. On launch plan stage reference was za7</li><li>2. You are able to offer 15.000 liters of vintage 2018 as long as you have a minimum of 27.000 liters available of vintage 2019</li><li>3. If you are offering this wine in a PET bottle then the PET material must have an oxygen barrier and thereby be adapted to contain wine.</li><li>4. The wine has to be organically certified. This needs to be clearly indicated on the label. Please send a copy of your current certificate in English</li><li>5. Please send us a copy of the following documents for the offered vintage: WS records (green card with SA Wine Industry &amp; Systems 'SAWIS' terminology) and / or WSB record (pink card with</li></ol>

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SAWIS terminology

6. Please also send us a copy of your BG6/WSR1. The document must state the volume of the winning wine that you have offered for this tender

Read about Concealed Wines Code of conduct & CSR Standard [here](#).

[social\_warfare]

**To receive further information on this and other tenders feel free to contact us:**

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