

**WO Coastal Region, Cape South Coast or sub regions Tender No. 164858  
to these mentioned regions. sauvignon blanc /  
semillon 2014 (Ethical certified) Glass bottle**

*The reference of the project, use it in communication with us.*

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<b>Monopoly:</b> <i>Which monopoly distributor.</i>	Sweden (Systembolaget)
<b>Assortment:</b> <i>Which type of initial contract.</i>	Permanent listing (6 months minimum)
<b>Distribution:</b> <i>How many stores of distribution.</i>	110
<b>Deadline written offer:</b> <i>Before this date you have to submit paperwork.</i>	April 7, 2015
<b>Launch Date:</b> <i>Expected date the product will be launched in the market.</i>	December 1, 2015

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<b>Characteristics:</b> <i>An explanation of style profile of the product.</i>	We are looking for a dry, fresh, fruity, elegant and balanced wine with character of peach, citrus, black currant leaves, gooseberries, minerals, wax and oak.
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**Product Requirements**

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<b>Country of Origin:</b> <i>What Country / Countries the product is originating from.</i>	South Africa
<b>Type of Product:</b> <i>What type of product our client ask for.</i>	White wine
<b>Region (Classification):</b> <i>The region/classification of the product.</i>	WO Coastal Region, Cape South Coast or sub regions to these mentioned regions.
<b>Grapes:</b> <i>The grape composition of the product.</i>	Grape blend of at least two varieties where sauvignon blanc and semillon together must represent at least 90 %.
<b>Vintage:</b> <i>The vintage we ask for.</i>	2014
<b>Ex. Cellar Price:</b> <i>The net price we could pay per unit (not per case). Notice that we do not ask for any commission on top of this price!</i>	3,4 - 4,6 € per 750 ml Glass bottle € per 750 ml Glass bottle
<b>Minimum Volume (units):</b> <i>The minimum volume we have to state in the offer.</i>	10.500 units of 750 ml Glass bottles (Volume Unit 750 ml Glass bottle)
<b>Type of Container:</b> <i>The type of container requested for the product.</i>	Glass bottle
<b>Container Size:</b> <i>The volume of container requested for the product.</i>	750 ml
<b>Ageing:</b> <i>The required ageing.</i>	The wine must be entirely or partly matured in oak barrels.
<b>Closure:</b> <i>The type of closure on the bottle.</i>	Stelvin screwcap
<b>Sample Image:</b> <i>If we have to submit an image to the offer or not.</i>	Yes
<b>Other Requirements:</b> <i>Other criteria the product have to meet.</i>	<ol style="list-style-type: none"><li>1. On launch plan stage reference was sa7</li><li>2. Bottle must be of Bordeaux-type.</li><li>3. Only one offer per producer.</li><li>4. Offered product at launch must be marjed with The Agricultural Ethical Trade Initiative of SA (WIETA) ethical marking (WIETA SEAL) and/or be certified by Fairtrade or IMO-fair for life as fairtrade, which means that the wine has valid Fairtrade-certificate or valid certificate for Fair for life from IMO. A marking for fairtrade must in this case appear on the package.</li><li>5. A copy of the production document BG6 / WSR1 must be provided to Systembolaget if the wine is chosen. The BG6 / WSR1 document should consider the offered volume of the winning</li></ol>

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wine in the offer. All production documents must be correct, signed and be according to South African rules of wine production stamped by SAWIS.

6. The following documents must be attached to offer: a signed WS record (green card with SAWIS terminology) and/or WSB record (pink card ) of SA Wine Industry & Systems ("SAWIS"). The copies should show both front and back of production documents. Valid WIETA certificate or valid Fairtrade certificate or valid certificate from Fair for life from IMO.

Read about Concealed Wines Code of conduct & CSR Standard [here](#).

**To receive further information on this and other tenders feel free to contact us:**

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**ONLINE SUPPORT**

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