

Cabernet Sauvignon blend from DO Valencia in 3L Bag-in-Box Tender No. W191103

The reference of the project, use it in communication with us.

Monopoly: <i>Which monopoly distributor.</i>	Finland (Alko)
Assortment: <i>Which type of initial contract.</i>	Permanent listing (12 months minimum)
Distribution: <i>How many stores of distribution.</i>	Segment Wide Plus - 250 - 280
Deadline written offer: <i>Before this date you have to submit paperwork.</i>	November 15, 2019
Deadline Samples: <i>Before this date we will need to have samples in our Stockholm office.</i>	December 16, 2019
Launch Date: <i>Expected date the product will be launched in the market.</i>	April 1, 2020

Characteristics:
An explanation of style profile of the product. Cabernet Sauvignon blend from DO Valencia in 3L Bag-in-Box

Taste Style:
The style of what the buyer have in mind, see link for detailed description. [\(See Taste Styles Info\) Red Wines Info](#) luscious & jammy or robust & powerful

Product Requirements

Country of Origin: <i>What Country / Countries the product is originating from.</i>	Spain
Type of Product: <i>What type of product our client ask for.</i>	Red wine
Region (Classification): <i>The region/classification of the product.</i>	DO Valencia
Grapes: <i>The grape composition of the product.</i>	A blend of two or more grape varieties including Cabernet Sauvignon.
Vintage: <i>The vintage we ask for.</i>	vintage wine
Ex. Cellar Price: <i>The net price we could pay per unit (not per case). Notice that we do not ask for any commission on top of this price!</i>	3,6 - 4,7 € per 3000 ml bag-in-box
Minimum Volume (units): <i>The minimum volume we have to state in the offer.</i>	10640 (Volume Unit 3000 ml bag-in-box)
Estimated Volume (yearly): <i>The estimated volume of the product on a yearly basis.</i>	26600 (Volume Unit 3000 ml bag-in-box)
Type of Container: <i>The type of container requested for the product.</i>	bag-in-box
Container Size: <i>The volume of container requested for the product.</i>	3000 ml
Other Requirements: <i>Other criteria the product have to meet.</i>	<ol style="list-style-type: none">1. A blend of two or more grape varieties including Cabernet Sauvignon.2. Cabernet Sauvignon must be the dominant grape variety and the proportion must be minimum 40%.3. The grape varieties and their proportions must be indicated on the offer.4. The vintage must be indicated on the package.5. Moderate price will be advantageous.6. Product feature enabling Alko's Green choice -symbol will be advantageous.

CONCEALED WINES

UNIQUE WINES FROM GREAT PRODUCERS

[Click here to learn more about Alko's Green Choice](#)

ALKO's Green choice

ALKO wants to simplify how the end consumer can find products where the producer has invested in sustainable development and made environmental efforts. As a result ALKO has created 6 different 'green-choice' symbols that are presented together with the product in ALKO's assortment. These 6 categories are the following:

- Organic
- Biodynamic
- Vegan
- Natural Wine
- Local Sustainable Certificate
- Lighter Glass Bottle

For more detailed information on each category, please visit [this link](#)

Read about Concealed Wines Code of conduct & CSR Standard [here](#).

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Telephone: 08-41 02 44 34

info@concealedwines.com

ONLINE SUPPORT

Calle Nilsson (Skype ID: callenil)

Email: calle.nilsson@concealedwines.com

Emma Bill (Skype ID: emma.bill)

Email: emma.bill@concealedwines.com